

SUSAN FITZGERALD

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February 22, 20XX

John Smith
Vice President, Investment Banking
Nova Investment Corporation
137 Kings Way
Minneapolis, Minnesota 55401

Dear Mr. Smith:

With a proven track record of success in the management and marketing of investment services, I believe my experience would contribute greatly towards the continued success of Nova Investment Corporation. I have enclosed my resume to provide an overview of my career achievements and qualifications.

As you will note, my tenure in investment banking with Visio Lake Bank exhibits continuous advancement in growing the client base and generating revenue. Examples of my key contributions include:

- Achieved 127% of the business development goal set at \$10 million in assets; maintained 100% or better for all established production goals from 2002 to the present day.
- Built client base to more than 600 customer relationships, far exceeding account development and client retention goals and generating solid revenue growth.
- Recognized as one of the top 100 advisors worldwide.

In addition, I offer a comprehensive knowledge of numerous investment tools and the ability to deliver products and services seamlessly to customers. My professional experience, combined with my dedication and enthusiasm, will enable me to make an immediate and valuable impact on your organization.

I look forward to meeting with you and learning more about the position, your objectives, and how I can contribute to the success of your department. In the meantime, feel free to contact me if you have any questions.

Sincerely,

Susan Fitzgerald

Enclosure